

RECOMMENDED SELLING RATES

VALIDITY: 01-Jan-2024 to 31-Dec-2024

ACCOMMODATION

ACCOMMO	DDATION			1-Jan-24 to 31-Mar-24	1-Apr-24 to 31-May-24	1-Jun-24 to 30-Jun-24	1-Jul-24 to 30-Sep-24	1-Jul-24 to 31-Oct-24	1-Oct-24 to 31-Oct-24	1-Nov-24 to 15-Dec-24	16-Dec-24 to 31-Dec-24
Laikipia Plateau	Governors' Mugie	FB+ : Cottage	Per person, sharing Single supplement	US\$888	US\$647	US\$888	US\$1,430 US\$358		US\$1,430 US\$358	US\$888	US\$1,430 US\$358
Lake Naivasha	Loldia House	FB+ : Luxury Room	Per person, sharing Single supplement	US\$605	US\$412	US\$605		US\$891 US\$223		US\$605	US\$891 US\$223
Masai Mara	Governors' Camp	FB+ : Luxury Tent / Family Tent	Per person, sharing Single supplement	US\$605	US\$412	US\$605		US\$891 US\$223		US\$605	US\$891 US\$223
	Governors' Il Moran Camp	FB+ : Luxury Tent	Per person, sharing Single supplement	US\$888	US\$647	US\$888		US\$1,430 US\$358		US\$888	US\$1,430 US\$358
	Governors' Private Camp	FB+ : Luxury Tent	Per person, sharing Single supplement	US\$888	US\$647	US\$888		US\$1,430 US\$358		US\$888	US\$1,430 US\$358
	Little Governors' Camp	FB+ : Luxury Tent	Per person, sharing Single supplement	US\$679	US\$492	US\$679		US\$1,040 US\$259		US\$679	US\$1,040 US\$259

Governors' Private Camp is available on an exclusive use basis by booking and paying for 6 or more tents per night. If less than 6 tents are booked per night then clients may be sharing the camp with other FIT's or small groups.

E&OE Page 2 of 9 22-Aug-24

Suite Rates at Governors' Camp & Governors' Mugie

				1-Jan-24 to 31-Mar-24	1-Apr-24 to 31-May-24	1-Jun-24 to 30-Jun-24	1-Jul-24 to 31-Oct-24	1-Nov-24 to 15-Dec-24	16-Dec-24 to 31-Dec-24
Masai Mara	Governors' Camp	FB+ : Justus Suite	1 Guest, per night 2 Guests, per night 3 Guests, per night	US\$723 US\$1,328 US\$1,933	US\$530 US\$942 US\$1,354	US\$723 US\$1,328 US\$1,933	US\$1,235 US\$1,903 US\$2,794	US\$723 US\$1,328 US\$1,933	US\$1,235 US\$1,903 US\$2,794
				1-Jan-24 to 31-Mar-24	1-Apr-24 to 31-May-24	1-Jun-24 to 30-Jun-24	1-Jul-24 to 31-Oct-24	1-Nov-24 to 15-Dec-24	16-Dec-24 to 31-Dec-24
Laikipia Plateau	Governors' Mugie	FB+ : Suite	1 Guest, per night 2 Guests per night	US\$1,113 US\$2,001	US\$872 US\$1,519	US\$1,113 US\$2,001	US\$2,019 US\$3,091	US\$1,113 US\$2,001	US\$2,019 US\$3,091

E&OE Page 3 of 9 22-Aug-24

Child Rate Rates displayed below are per child per night				1-Jan-24 to 31-Mar-24	1-Apr-24 to 31-May-24	1-Jun-24 to 30-Jun-24	1-Jul-24 to 30-Sep-24	1-Jul-24 to 31-Oct-24	1-Oct-24 to 31-Oct-24	1-Nov-24 to 15-Dec-24	16-Dec-24 to 31-Dec-24
Laikipia Plateau	Governors' Mugie	FB+ : Cottage	Per child	US\$578	US\$421	US\$578	US\$930		US\$930	US\$578	US\$930
Lake Naivasha	Loldia House	FB+ : Luxury Room	Per child	US\$393	US\$268	US\$393		US\$580		US\$393	US\$580
Masai Mara	Governors' Camp	FB+:Luxury Tent/ Family Tent	Per child	US\$393	US\$268	US\$393		US\$580		US\$393	US\$580
	Governors' Il Moran Camp	FB+ : Luxury Tent	Per child	US\$578	US\$421	US\$578		US\$930		US\$578	US\$930
	Governors' Private Camp	FB+:Luxury Tent	Per child	US\$578	US\$421	US\$578		US\$930		US\$578	US\$930
	Little Governors' Camp	FB+:Luxury Tent	Per child	US\$442	US\$320	US\$442		US\$675		US\$442	US\$675

CHILD POLICY:

Governors' Camp, Little Governors' Camp and Governors' Private Camp, Loldia House and Governors Mugie House:

Child rate on accommodation is available for children under the age of 16 years old. Infants under the age of 3 years are accommodated free of charge.

Governors' Il Moran Camp: Child rate on accommodation is available for children under the age of 16 years old. Children under the age of 8 years are not permitted at Governors' Il Moran Camp, although special requests can be made and confirmed at time of booking.

Applicable Accommodation rates: The applicable charge for two adults and one child is the per person sharing adult charge for two pax plus the child rate per night. If the child is sharing with one adult then the applicable charge is one adult charge based on the per person sharing rate for one pax plus the child rate per night. Mara Park fees for children: A child park fee rate is available for children who are under 18 years old. Children under the age of 3 years do not pay park fees.

Governors Mugie:

Rates include full board accommodation, 3 meals per person per night booked, & all soft drinks, beers, house wines and "non-premium" spirits, laundry, together with applicable VAT thereon, transportation of tourists and standard activities on Mugie Ranch. For Groups and Incentives we reserve the right to charge drinks on consumption or to levy a drinks supplement. Tourist transportation will be in our custom-built 4WD vehicles. Rates include all airstrip transfers from Mugie Airstrip and two extended excursions daily into Mugie Ranch and surrounding areas plus select activities (lion tracking, guided bush walks, e-bikes, canoeing, "sundowners" and bush picnics, ranching and farming insight as well as visits to the anti-poaching unit, Tala the giraffe and local schools/other community and conservation projects that we support).

Rates exclude Champagnes, selected fine wines, premium spirits and liqueurs, personal expenses, Manyatta entrance fees and Conservancy Fees. Rates also exclude premium or non-standard activities such as scenic flights and other similar high-cost activities, which shall be quoted separately.

Loldia House:

Rates include full board accommodation, 3 meals per person per night booked, purified water and welcome drink, & laundry, together with applicable VAT thereon, transportation of tourists and boat rides with Lodge's boat on Lake Naivasha. Transportation of tourists will be in our custom built 4WD vehicles to Lake Nakuru National Park and / or Hells Gate National Park, Elementaita and The Eburu Forest Reserve & Bongo conservation area, to local flower farms, to the local school, bird-watching, to Crescent Island, or exploring the ranch by vehicle. Rates also include all soft drinks, beers, house wines and "non-premium" spirits. Champagnes, selected fine wines, premium spirits and liqueurs will be charged as extras. For Groups and Incentives we reserve the right to charge drinks on consumption or to levy a drinks supplement.

Rates exclude premium drinks and personal expenses, Loldia Conservation Fees and Lake Nakuru / Hells Gate Park Fees, Elementaita Park Fees, Eburu Forest Reserve Park Fees, and Crescent Island Park Fees.

Governors' Camp, Little Governors' Camp:

Rates include full board accommodation, 3 meals per person per night booked & all soft drinks, beers and house wines and "non-premium spirits", laundry, together with applicable VAT thereon, and transportation of tourists. Transportation of tourists will be in our custom built 4WD vehicles. It includes all air strip transfers in the Mara from the Musiara Airstrip and two or three excursions daily (depending upon client preferences) into the famous Masai Mara National Reserve and surrounding areas, to local Masai Villages (Manyattas), and to / from the local schools and other community and conservation projects we support and which guests may wish to visit.

Rates exclude premium drinks, personal expenses, Manyatta entrance fees, Park Fees (per day) and Community Fees. There is a supplement for the Justus Suite and the price is available upon request. For FIT travellers and families, all soft drinks, beers, house wines and "non-premium" spirits are included. Champagnes, selected fine wines, premium spirits and liqueurs will be charged as extras. For Groups and Incentives we reserve the right to charge drinks on consumption or to levy a drinks supplement.

Governors' Il Moran Camp

Rates include full board accommodation, 3 meals per person per night booked, & all soft drinks, beers, house wines and "non-premium" spirits, laundry, together with applicable VAT thereon, and transportation of tourists. For Groups and Incentives we reserve the right to charge drinks on consumption or to levy a drinks supplement. Transportation of tourists will be in our custom built 4WD vehicles. It includes all air strip transfers and two or three excursions daily (depending upon client preferences) into the famous Masai Mara National Reserve and surrounding areas, to local Masai Villages (Manyattas), and to / from the local schools and other community and conservation projects we support and which quests may wish to visit.

Rates exclude Champagnes, selected fine wines, premium spirits and liqueurs, personal expenses, Manyatta entrance fees, Park Fees (per day) and Community Fees. Only children over 8 years of age will be accommodated in this camp.

Governors' Private Camp

Rates include full board accommodation, 3 meals per person per night booked, & all soft drinks, beers and house wines and "non-premium spirits", laundry, together with applicable VAT thereon and transportation of tourists. For Groups and Incentives we reserve the right to charge drinks on consumption or to levy a drinks supplement. Transportation of tourists will be in our custom built 4WD vehicles. It includes all air strip transfers and two or three extended excursions daily into the famous Masai Mara National Reserve and surrounding areas, to local Masai Villages (Manyattas), and to / from the local schools and other community and conservation projects we support and which quests may wish to visit.

Rates exclude Champagnes, selected fine wines, premium spirits and liqueurs, personal expenses, Manyatta entrance fees, Park Fees (per day) and Community Fees. Governors' Private Camp is available on an exclusive use basis by booking and paying for 6 or more tents per night. If less than 6 tents are booked per night then clients may be sharing the camp with other FIT's or small groups.

Guide rates in guide accommodation

1-Jan-24 to 31-Dec-24

Masai Mara	Governors' Camp	Guide (guide accommodation)	US\$215
	Governors' Il Moran Camp	Guide (guide accommodation)	US\$215
	Little Governors' Camp	Guide (guide accommodation)	US\$215

Guide rates in Gu	uest accommodation	1-Jan-24 to 31-Mar-24	1-Apr-24 to 31-May-24	1-Jun-24 to 30-Jun-24	1-Jul-24 to 31-Oct-24	1-Nov-24 to 15-Dec-24	16-Dec-24 to 31-Dec-24	
Laikipia Plateau	Governors' Mugie	FB+ : Guide in Guest accommodation	US\$415	US\$305	US\$415	US\$670	US\$415	US\$670
Lake Naivasha	Loldia House	FB+ : Guide in Guest accommodation	US\$395	US\$265	US\$395	US\$580	US\$395	US\$580
Masai Mara	Governors' Camp	FB+ : Guide in guest accommodation	US\$285	US\$265	US\$395	US\$580	US\$395	US\$580
	Governors' Il Moran Camp	FB+ : Guide in Guest accommodation	US\$580	US\$420	US\$580	US\$930	US\$580	US\$930
	Governors' Private Camp	FB+ : Guide in Guest accommodation	US\$580	US\$420	US\$580	US\$930	US\$580	US\$930
	Little Governors' Camp	FB+ : Guide in Guest accommodation	US\$440	US\$320	US\$440	US\$675	US\$440	US\$675

EXTRAS

Park fees and Conservation levies - rates below are subject to change

Adult Rates				1-Jan-24 to 30-Jun-24	1-Jan-24 to 31-Dec-24	1-Jul-24 to 31-Dec-24
Laikipia Plateau	Governors' Mugie	Conservation Levies	Per person, per night		US\$120	
Lake Naivasha	Loldia House	Conservation Levies	Per person, per night		US\$60	
		Lake Nakuru park fees	Per person per entry	US\$80		US\$100
Masai Mara	Governors' Camp	Masai Mara - Community fee	Per person, per night		US\$50	
		Masai Mara Park fees	Per person, per day	US\$100		US\$200
hild Rates				1-Jan-24 to 30-Jun-24	1-Jan-24 to 31-Dec-24	1-Jul-24 to 31-Dec-24
Laikipia Plateau	Governors' Mugie	Conservation Levies	Per person, per night		US\$60	
Lake Naivasha	Loldia House	Conservation Levies	Per person, per night		US\$30	
		Lake Nakuru park fees	Per person per entry	US\$20		US\$35
Masai Mara	Governors' Camp	Masai Mara - Community fee	Per person, per night		US\$50	
		Masai Mara Park fees	Per person, per day	US\$50		US\$50

"It is a condition of using our services and / or making a booking using these rates that our terms and conditions are accepted in full. Those terms and conditions can be seen by clicking https://www.governorscamp.com/rates-and-tcs/

Meals1-Jan-24 to
31-Dec-24

Laikipia Plateau	Bush Breakfast supplement	Per person	US\$75
	Bush Dinner supplement	Per person	US\$92
	Bush Lunch supplement	Per person	US\$75
	Extra Lunch	Per person	US\$50
Masai Mara	Bush Breakfast supplement	Per person	US\$75
	Bush Dinner supplement	Per person	US\$92
	Bush Lunch supplement	Per person	US\$75
	Extra Lunch	Per person	US\$50

 Private activities
 1-Jan-24 to
 1-Jul-24 to
 1-Nov-24 to
 16-Dec-24 to

 30-Jun-24
 31-Oct-24
 15-Dec-24
 31-Dec-24

Masai Mara Private Game drives Per day	US\$330	US\$440	US\$330	US\$440
--	---------	---------	---------	---------

Activities

1-Jan-24 to 31-Dec-24

Masai Mara	Masai Village Visit	Per person	US\$40

E&OE Page 8 of 9 22-Aug-24

Wedding Package

US\$ 3, 080 per group, max 6 guests.

Includes:-

Professional bouquet and buttonhole for the bride and groom.

Small wedding gift.

Arrangements for photographs.

Wedding arrangements at Governors' Camp:

A decorated private vehicle.

Wedding cake for up to 6 pax.

Private wedding lunch with 1 bottle of house wine.

Bottle of sparkling wine for the couple.

Decorated location at the camp or by the river.

Private candlelit dinner on the veranda of the couples tent.

Surprise bush breakfast during their stay in camp.

A gift of an indigenous tree for the couple to plant in the Masai Mara.

Check on any arrangements for photographer or video man or

whether the client would like photographs taken with their camera

equipment by a senior member of our staff. The cost of a photographer including the provision of images are extra, and will be agreed with the couple in advance.

An official registered licenced wedding is not permissible for Non residents in Kenya - however, we can arrange for someone to conduct a ceremony, as planned with the Bride and Groom.

Excludes:-

Accommodation, flights, transfer, park fees etc.

For further details, please visit the website: https://www.governorscamp.com/travel-planning/weddings-and-honeymoons/

E&OE Page 9 of 9 22-Aug-24